

**Ontario International Airport (ONT)**  
**On-Airport Rental Car Agreements**  
**Monthly Gross Revenue (GR) and Market Share (MS) Summary**  
**Calendar Year 2016**

RAC	January 2016		February 2016		March 2016		April 2016		May 2016		Jun 2016		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	561,655	9.8%	594,873	9.7%	737,960	10.5%	605,390	9.2%	535,131	8.5%	439,381	7.4%	3,474,390	9.2%
avis	798,656	13.9%	852,419	13.9%	1,062,133	15.2%	926,455	14.1%	966,292	15.3%	963,750	16.3%	5,569,705	14.8%
Budget	898,894	15.7%	941,701	15.4%	1,009,750	14.4%	1,006,022	15.4%	934,332	14.8%	1,030,991	17.4%	5,821,690	15.5%
Dollar	415,425	7.3%	351,951	5.8%	454,793	6.5%	401,509	6.1%	433,391	6.9%	380,380	6.4%	2,437,449	6.5%
Enterprise	895,317	15.6%	1,011,903	16.5%	1,085,852	15.5%	999,093	15.2%	897,789	14.2%	804,367	13.6%	5,694,321	15.1%
Hertz	1,014,390	17.7%	1,113,167	18.2%	1,287,174	18.4%	1,253,714	19.1%	1,151,382	18.3%	1,053,145	17.8%	6,872,972	18.3%
National	893,681	15.6%	998,051	16.3%	1,063,289	15.2%	1,024,116	15.6%	980,756	15.5%	888,298	15.0%	5,848,191	15.5%
Payless		0.0%		0.0%		0.0%	82,485	1.3%	176,819	2.8%	139,418	2.4%	398,722	1.1%
Thrifty	249,196	4.4%	249,099	4.1%	299,542	4.3%	252,745	3.9%	231,298	3.7%	213,033	3.6%	1,494,913	4.0%
Zipcar	404	0.0%	1140	0.0%	1274	0.0%	1245	0.0%	540	0.0%	709	0.0%	5,312	0.0%
<b>Total</b>	<b>\$ 5,727,618</b>	<b>100.0%</b>	<b>\$ 6,114,304</b>	<b>100.0%</b>	<b>\$ 7,001,767</b>	<b>100.0%</b>	<b>\$ 6,552,774</b>	<b>100.0%</b>	<b>\$ 6,307,730</b>	<b>100.0%</b>	<b>\$ 5,913,472</b>	<b>100.0%</b>	<b>\$ 37,617,665</b>	<b>100.0%</b>

RAC	July 2016		August 2016		September 2016		October 2016		November 2016		December 2016		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	548,697	8.6%	569,280	9.0%	467,957	8.2%	676,765	9.8%	608,378	10.4%	520,800	10.3%	6,866,267	9.3%
avis	1,009,484	15.8%	1,019,393	16.1%	938,856	16.4%	1,115,932	16.1%	838,337	14.3%	771,815	15.2%	11,263,522	15.2%
Budget	1,168,000	18.2%	977,428	15.4%	859,272	15.0%	997,154	14.4%	851,766	14.5%	642,236	12.7%	11,317,546	15.3%
Dollar	459,383	7.2%	426,502	6.7%	288,472	5.0%	317,493	4.6%	287,367	4.9%	257,171	5.1%	4,473,838	6.0%
Enterprise	914,849	14.3%	956,401	15.1%	864,362	15.1%	1,077,376	15.5%	901,151	15.4%	772,517	15.2%	11,180,977	15.1%
Hertz	1,027,798	16.1%	1,085,755	17.1%	947,065	16.5%	1,152,119	16.6%	954,350	16.3%	910,585	17.9%	12,950,644	17.5%
National	833,875	13.0%	919,979	14.5%	998,340	17.4%	1,087,289	15.7%	945,398	16.1%	823,944	16.2%	11,457,015	15.5%
Payless	179,975	2.8%	118,077	1.9%	148,827	2.6%	206,998	3.0%	140,081.27	2.4%	118,326	2.3%	1,311,006	1.8%
Thrifty	260,571	4.1%	267,136	4.2%	223,238	3.9%	305,305	4.4%	328,352	5.6%	259,495	5.1%	3,139,011	4.2%
Zipcar	660	0.0%	1143	0.0%	9	0.0%	0	0.0%	0	0.0%	0	0.0%	7,124	0.0%
<b>Total</b>	<b>\$ 6,403,292</b>	<b>100.0%</b>	<b>\$ 6,341,094</b>	<b>100.0%</b>	<b>\$ 5,736,399</b>	<b>100.0%</b>	<b>\$ 6,936,431</b>	<b>100.0%</b>	<b>\$ 5,855,180</b>	<b>100.0%</b>	<b>\$ 5,076,889</b>	<b>100.0%</b>	<b>\$ 73,966,950</b>	<b>100.0%</b>

**Ontario International Airport (ONT)**  
**On-Airport Rental Car Agreements**  
**Monthly Transactions and Market Share (MS) Summary**  
**Calendar Year 2016**

RAC	January 2016		February 2016		March 2016		April 2016		May 2016		Jun 2016		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	3,793	12.6%	4,054	12.8%	4,719	13.7%	3,983	11.5%	4,283	12.0%	3,472	10.1%	24,304	12.1%
avis	3,473	11.5%	3,763	11.9%	4,414	12.8%	4,121	11.9%	4,133	11.5%	4,130	12.0%	24,034	11.9%
Budget	4,299	14.2%	4,088	12.9%	4,111	12.0%	4,929	14.2%	4,496	12.6%	4,803	14.0%	26,726	13.3%
Dollar	2,167	7.2%	1,905	6.0%	2,201	6.4%	2,291	6.6%	2,492	7.0%	3,416	9.9%	14,472	7.2%
Enterprise	5,054	16.7%	5,312	16.7%	5,619	16.3%	5,460	15.7%	5,515	15.4%	5,173	15.1%	32,133	16.0%
Hertz	5,288	17.5%	6,076	19.2%	6,192	18.0%	6,436	18.5%	6,784	19.0%	6,190	18.0%	36,966	18.4%
National	4,932	16.3%	5,323	16.8%	5,749	16.7%	5,637	16.2%	5,503	15.4%	5,112	14.9%	32,256	16.0%
Payless		0.0%		0.0%		0.0%	545	1.6%	1,350	3.8%	905	2.6%	2,800	1.4%
Thrifty	1,194	4.0%	1,197	3.8%	1,367	4.0%	1,285	3.7%	1,223	3.4%	1,148	3.3%	7,414	3.7%
Zipcar	1	0.0%	1	0.0%	14	0.0%	15	0.0%	8	0.0%	9	0.0%	48	0.0%
<b>Total</b>	<b>30,201</b>	<b>100%</b>	<b>31,719</b>	<b>100%</b>	<b>34,386</b>	<b>100%</b>	<b>34,702</b>	<b>100%</b>	<b>35,787</b>	<b>100%</b>	<b>34,358</b>	<b>100%</b>	<b>201,153</b>	<b>100%</b>

RAC	July 2016		August 2016		September 2016		October 2016		November 2016		December 2016		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	4,378	13.4%	3,746	11.4%	3,697	10.9%	4,412	11.8%	4,340	13.6%	3,599	12.2%	48,476	12.1%
avis	4,071	12.4%	4,358	13.2%	4,501	13.3%	5,078	13.6%	3,750	11.8%	3,793	12.9%	49,585	12.4%
Budget	4,762	14.5%	4,225	12.8%	4,453	13.1%	4,656	12.5%	3,669	11.5%	3,249	11.0%	51,740	13.0%
Dollar	2,261	6.9%	2,089	6.3%	1,797	5.3%	1,808	4.8%	1,693	5.3%	1,571	5.3%	25,691	6.4%
Enterprise	4,841	14.8%	4,930	14.9%	5,122	15.1%	5,851	15.7%	4,939	15.5%	4,708	16.0%	62,524	15.7%

Hertz	5,329	16.3%	6,401	19.4%	5,992	17.7%	6,381	17.1%	5,346	16.8%	5,374	18.3%	71,789	18.0%
National	4,799	14.6%	5,139	15.6%	5,744	16.9%	6,042	16.2%	5,180	16.3%	4,760	16.2%	63,920	16.0%
Payless	1,104	3.4%	806	2.4%	1,121	3.3%	1,291	3.5%	948	3.0%	921	3.1%	8,991	2.3%
Thrifty	1,212	3.7%	1,287	3.9%	1,482	4.4%	1,773	4.8%	1,977	6.2%	1,469	5.0%	16,614	4.2%
Zipcar	9	0.0%	8	0.0%	1	0.0%	0	0.0%	0	0.0%	0	0.0%	66	0.0%
<b>Total</b>	<b>32,766</b>	<b>100%</b>	<b>32,989</b>	<b>100%</b>	<b>33,910</b>	<b>100%</b>	<b>37,292</b>	<b>100%</b>	<b>31,842</b>	<b>100%</b>	<b>29,444</b>	<b>100%</b>	<b>399,396</b>	<b>100%</b>

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RAC	January 2016		February 2016		March 2016		April 2016		May 2016		Jun 2016		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Fox	139,752	47.6%	174,957	62.1%	218,199	67.5%	216,651	100.0%	182,259	100.0%	150,219	100.0%	1,082,037	74.7%
Payless	154,036	52.4%	106,908	37.9%	104,921	32.5%							365,865	25.3%
<b>Total</b>	<b>\$ 293,788</b>	<b>100%</b>	<b>\$ 281,865</b>	<b>100%</b>	<b>\$ 323,120</b>	<b>100%</b>	<b>\$ 216,651</b>	<b>100%</b>	<b>\$ 182,259</b>	<b>100%</b>	<b>\$ 150,219</b>	<b>100%</b>	<b>\$ 1,447,902</b>	<b>100%</b>

RAC	July 2016		August 2016		September 2016		October 2016		November 2016		December 2016		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Fox	142,957	100.0%	147,305	100.0%	105,707	100.0%	151,878	100.0%	139,791	100.0%	118,349	100.0%	1,888,024	83.8%
Payless													365,865	16.2%
<b>Total</b>	<b>\$ 142,957</b>	<b>100%</b>	<b>\$ 147,305</b>	<b>100%</b>	<b>105,707</b>	<b>100%</b>	<b>151,878</b>	<b>100%</b>	<b>139,791</b>	<b>100%</b>	<b>118,349</b>	<b>100%</b>	<b>2,253,889</b>	<b>100%</b>

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	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Fox	1,107	53.4%	1,339	67.5%	2,136	75.7%	1,878	100.0%	1,642	100.0%	1,365	100.0%	9,467	80.5%
Payless	966	46.6%	644	32.5%	684	24.3%							2,294	19.5%
<b>Total</b>	<b>2,073</b>	<b>100%</b>	<b>1,983</b>	<b>100%</b>	<b>2,820</b>	<b>100%</b>	<b>1,878</b>	<b>100%</b>	<b>1,642</b>	<b>100%</b>	<b>1,365</b>	<b>100%</b>	<b>\$ 11,761</b>	<b>100%</b>

RAC	July 2016		August 2016		September 2016		October 2016		November 2016		December 2016		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Fox	1,185	100.0%	957	100.0%	919	100.0%	869	100.0%	1,060	100.0%	1,020	100.0%	15,477	87.1%
Payless													2,294	12.9%
<b>Total</b>	<b>1,185</b>	<b>100%</b>	<b>957</b>	<b>100%</b>	<b>919</b>	<b>100%</b>	<b>869</b>	<b>100%</b>	<b>1,060</b>	<b>100%</b>	<b>1,020</b>	<b>100%</b>	<b>17,771</b>	<b>100%</b>